

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through **GSA Advantage!**[®], a menu-driven database system. The INTERNET address for **GSA Advantage!**[®] is: **GSAAdvantage.gov**.

Multiple Award Schedule (MAS)

Federal Supply Group: Professional Services

Federal Supply Class: R408

Contract Number: GS-00F-102GA

Contract Period: February 06, 2022 - February 05, 2027

Contractor: SEVENTH SENSE CONSULTING, LLC
14626 CROSSFIELD WAY
WOODBIDGE, VA 22191-4077

Business Size: Small, Disadvantaged, 8(a), Veteran Owned, Service-Disabled Business

Telephone: (571) 241-6331
Web Site: <https://www.sevethsenseconsulting.com>
E-mail: woodleytr@sevethsenseconsulting.com
Contract Administration: Terrence Woodley

For more information on ordering, go to the following website:
<https://www.gsa.gov/schedules>

Price list current as of Modification #PS-0037 effective June 12, 2024

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
541330ENG	541330ENGRC	Professional Services, Technical and Engineering Services
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
54151S	54151SRC/STLOC	Information Technology Professional Services
OLM	OLMRC/STLOC	Order-Level Materials (OLMs)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Price List on page 4

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Worldwide

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted).

7. Quantity discounts: GSA prices shall be discounted 1% percent from the GSA pricing for all orders greater than \$300,000.

8. Prompt payment terms: Net 30 days.
Information for ordering officers: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Contact Contractor

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

- 10d. Urgent Requirements.** Contact Contractor
- 11. F.O. B Points(s):** Destination
- 12a. Ordering Address(es):** Same as Contractor
- 12b. Ordering procedures:** See Federal Acquisition Regulation (FAR) 8.405-3.
- 13. Payment address(es):** Same as company address
- 14. Warranty provision.:** Contractor's standard commercial warranty.
- 15. Export Packing Charges (if applicable):** N/A
- 16. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 17. Terms and conditions of installation (if applicable):** N/A
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 18b. Terms and conditions for any other services (if applicable):** N/A
- 19. List of service and distribution points (if applicable):** N/A
- 20. List of participating dealers (if applicable):** N/A
- 21. Preventive maintenance (if applicable):** N/A
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at: <https://www.Section508.gov/>.** N/A
- 23. Unique Entity Identifier (UEI) Number:** NKDGL87VMHM4
- 24. Notification regarding registration in System for Award Management (SAM) database:**
Contractor registered and active in SAM

Awarded Pricing:

SIN(s)	Labor Category	Worksite	Min Required Edu	Min Required Relevant Exp	Year 8 6/12/2024- 2/5/2025	Year 9 2/6/2025- 2/5/2026	Year 10 2/6/2026- 2/5/2027
541330ENG, 541611	Acquisition Analyst I	Both	Bachelors	6	\$89.84	\$91.64	\$93.47
541330ENG, 541611	Acquisition Analyst II	Both	Bachelors	8	\$97.11	\$99.05	\$101.04
541330ENG, 541611	Administrative Support Specialist I**	Both	High School	1	\$55.25	\$56.35	\$57.48
541330ENG, 541611	Administrative Support Specialist II**	Both	High School	3	\$57.66	\$58.81	\$59.98
541330ENG, 541611	Administrative Support Specialist III**	Both	High School	6	\$60.04	\$61.24	\$62.47
541330ENG, 541611	Principal Consultant I	Both	Masters	10	\$204.81	\$208.91	\$213.09
541330ENG, 541611	Sr Program Manager	Both	Bachelors	7	\$168.72	\$172.10	\$175.54
541330ENG, 541611	Sr Acquisition Consultant	Both	Bachelors	8	\$153.91	\$156.99	\$160.13
541330ENG, 541611	Acquisition Consultant	Both	Bachelors	4	\$103.14	\$105.20	\$107.30
541330ENG, 541611	Project Manager	Both	Bachelors	5	\$132.71	\$135.36	\$138.07
541330ENG, 541611	Subject Matter Expert III	Both	Bachelors	6	\$130.43	\$133.04	\$135.70
541330ENG, 541611	Subject Matter Expert II	Both	Bachelors	5	\$120.22	\$122.62	\$125.07
541330ENG, 541611	Technical Editor**	Both	Bachelors	2	\$61.25	\$62.48	\$63.73
54151S	SharePoint Administrator	Both	Bachelors	4	\$106.85	\$108.99	\$111.16
54151S	Senior Design Engineer	Both	Bachelors	8	\$145.36	\$148.27	\$151.23
54151S	Design Engineer	Both	Bachelors	4	\$110.48	\$112.69	\$114.94
54151S	Network Engineer	Both	Bachelors	10	\$117.23	\$119.58	\$121.96
54151S	Senior IT Project Manager	Both	Bachelors	9	\$169.38	\$172.77	\$176.22
54151S	Cybersecurity SME	Both	Bachelors	12	\$210.07	\$214.27	\$218.55
54151S	Supervisor	Both	Bachelors	3	\$105.29	\$107.40	\$109.54

Service Contract Labor Standards (SCLS) Matrix **

SCLS Eligible Labor Category	SCSL Equivalent Code Title	Wage Determination No
Administrative Specialist I	Secretary I, 01311	2015-4281
Administrative Specialist II	Secretary II, 01312	2015-4281
Administrative Specialist III	Secretary III, 01313	2015-4281
Technical Editor	Technical Writer I Code 30461	2015-4281

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

LABOR CATEGORY DESCRIPTIONS

Acquisition Analyst I

Functional Responsibilities: Provides analysis and document development required at any phase of the cradle-to-grave acquisition life cycle. With limited supervision, uses Government-provided and publicly available information to deliver high value acquisition-support services in compliance with all applicable regulations, policy, and law.

Minimum Education: Bachelor's

Minimum Experience: 6 years' experience

Acquisition Analyst II

Functional Responsibilities: Leads individual tasks or work streams of acquisition support projects providing analysis and deliverable development using Government-provided and publicly available information.

Minimum Education: Bachelor's

Minimum Experience: 8 years' experience

Administrative Support Specialist I

Functional Responsibilities: Provides daily office support in general clerical and administrative duties.

Minimum Education: High school

Minimum Experience: 1 year experience in general office duties such as word processing, filing, data input, and answering telephones.

Administrative Support Specialist II

Functional Responsibilities: Perform general office duties. Perform basic statistical and budget tasks. Manage and maintain calendars and schedules and prepare reports, memos, letters, travel vouchers, and other documents using word processing, spreadsheet, database, and/or presentation software. Read and analyze incoming memos, submissions, and reports in order to determine significance and plan distribution. Open, sort, and distribute incoming correspondence, faxes and email as well as file and retrieve documents, records and reports. Prepare responses to correspondence containing routine inquiries. Maintain library documents. Communicate effectively with all levels of people within and outside the organization. Greet visitors, check clearances and determine access to individuals and groups.

Provides general acquisition support. Performs all tasks with minimal guidance.

Minimum Education: High school

Minimum Experience: 3 years' experience with general secretarial, administrative and office experience.

Administrative Support Specialist III

Functional Responsibilities: General office / administrative duties, basic statistical and budget tasks, analysis and preparation of routine documents. Maintains scheduling, travel, and library/documentation procedures. Support of acquisition staff.

Minimum Education: High School

Minimum Experience: 6 years' experience with general administrative and office experience, with general office computer skills. General familiarity and experience with the acquisition process. Experience in working with all levels of staff, with effective communication.

Principal Consultant I

Functional Responsibilities: Provides expert advice to agency senior staff in a wide variety of department level activities and/or major programs. Delivers senior level management and oversight to agency leadership as needed. Analyzes project requirements and develops strategic solutions and tactical plans to meet agency's needs. Capable of planning, directing and implementing initiatives having served in an executive/leadership role in high levels of government or the private sector. Duties may include researching legislative and organizational matters, recommending alternatives and best practices, reviewing organizational effectiveness and recommending improvement, and developing communication strategies for both internal and external audiences.

Minimum Education: Master's or equivalent

Minimum Experience: 10 years' Government contracting experience.

Senior Program Manager

Functional Responsibilities: A senior-level Program Manager role directs the planning and management of single or multiple projects and retains overall responsibility for performance including cost, schedule, deliverables and contractual compliance. Responsible for overall success of the projects and ensures goals and standards are successfully implemented. Serves as the senior liaison to government and outside representatives and coordinates activities of support personnel. Has authority and responsibility to identify and commit resources required to support effort. Crafts and enforces quality control programs.

Minimum Education: BA/BS

Minimum Experience: 7 years

Senior Acquisition Consultant

Functional Responsibilities: Senior-level acquisition consultant carries out pre-determined and recurring cradle to grave contract administration duties. May serve in a management role. Functions may include acquisition planning, proposal solicitation preparation, market research/analysis, source selection and administration of terms and conditions, cost/price analysis, negotiation, preparation of contract award and modifications, support government in the evaluation of contractor performance, contract termination, and contract closeout. Knowledge and exposure to cost reimbursement/cost sharing contracts and review of claims and equitable adjustments. Ability to simultaneously manage, coordinate and pursue multiple, complex projects and activities. Extensive knowledge of the FAR and/or DFAR.

Minimum Education: BA/BS

Minimum Experience: 8 years

Acquisition Consultant

Functional Responsibilities: A mid-level Acquisition consultant; under guidance, carries out pre-determined and recurring tasks which are designed to provide broad, but limited exposure to the contracts profession. Assignments may include, but are not limited to general cradle to grave contract administration. Limited support functions may include acquisition planning, proposal solicitation preparation, market research/analysis, source selection and administration of terms and conditions, negotiation and preparation of contract award and modifications, cost/price analysis, support government in the evaluation of contractor performance, contract termination, and contract close-out. Exposure to FAR and/or DFAR.

Minimum Education: BA/BS

Minimum Experience: 4 years

Project Manager

Functional Responsibilities Functions in a Project Management role. Provides technical knowledge, advice and recommendations on the effectiveness and efficiency of government programs. Analyzes the problem and the information to be processed. Evaluates and provides management with advice and recommendations on the effectiveness and efficiency of government programs. Involves applying advanced or specialized knowledge of the substantive nature of agency programs and activities; agency missions, policies, and objectives; management principles and processes; and the analytical and evaluative methods and techniques for assessing program development or execution. Provides functional expertise guidance and assistance to other program analysts.

Minimum Education: BA/BS

Minimum Experience: 5 years

Subject Matter Expert III

Functional Responsibilities: Industry expert for acquisition and procurement processes for the Federal Government Acquisition process. Can manage pre-determined and recurring cradle to grave contract administration/management duties. May serve in a management role. Functions may include acquisition planning, proposal solicitation preparation, market research/analysis, source selection and

administration of terms and conditions, cost/price analysis, negotiation, preparation of contract modifications, evaluation of performance, contract termination, and contract closeout.

Knowledge and exposure to cost reimbursement/cost sharing contracts and review of claims and equitable adjustments. Ability to simultaneously manage, coordinate and pursue multiple, complex projects and activities. Extensive knowledge of the FAR and/or DFAR.

Minimum Education: BA/BS

Minimum Experience: 6 years

Subject Matter Expert II

Functional Responsibilities: Under guidance of Subject Matter Expert III, supports for acquisition and procurement processes for the Federal Government Acquisition process. Can manage pre-determined and recurring cradle to grave contract administration/management duties. Functions may include acquisition planning, proposal solicitation preparation, market research/analysis, source selection and administration of terms and conditions, cost/price analysis, negotiation, preparation of contract modifications, evaluation of performance, contract termination, and contract closeout. Knowledge and exposure to cost reimbursement/cost sharing contracts and review of claims and equitable adjustments. Ability to simultaneously manage, coordinate and pursue multiple, complex projects and activities. Extensive knowledge of the FAR and/or DFAR and applicable supplements.

Minimum Education: BA/BS
Minimum Experience: 5 Years

Technical Editor

Functional Responsibilities: Assist in collecting and organizing information for preparation of user manuals, training materials, installation guides, proposals, and reports. Edit functional descriptions, system specifications, user manuals, special reports, or any other customer deliverables and documents.

Minimum Education: BA/BS
Minimum Experience: 2 Years

SharePoint Administrator

Functional Responsibilities: Responsible for developing, maintaining, or updating SharePoint sites to keep content easily accessible to authorized users. Manage permissions on sites and subsites to limit access to intended audiences. Create feedback forms to gather and adjudicate user input. Maintain electronic file rooms and train users on site functionality and design.

Minimum Education: Bachelor's or equivalent
Minimum Experience: 4 years' experience.

Senior Design Engineer

Functional Responsibilities: Responsible for leading the design of complex systems or systems of systems that meet user requirements with technological efficiency. Validates designs ensure the availability and security of systems, along with compliance with any associated requirements, such as Section 508. May be responsible for guiding implementation of design.

Minimum Education: Bachelor's or equivalent
Minimum Experience: 8 years' experience.

Design Engineer

Functional Responsibilities: Design systems or systems of systems that meet user requirements with technological efficiency, either independently or under supervision. Validates designs ensure the availability and security of systems, along with compliance with any associated requirements, such as Section 508. May be responsible for guiding implementation of design.

Minimum Education: Bachelor's or equivalent
Minimum Experience: 4 years' experience.

Network Engineer

Functional Responsibilities: Responsible for managing projects or programs in accordance with recognized industry standards to assure the successful completion of work, on time and budget. This includes all facets of projects, such as plans, stakeholders, communication, risk, schedule, and quality. May hold expertise in governance, SDLCs, enterprise architecture, software development, and incremental development approaches.

Minimum Education: Bachelor's or equivalent
Minimum Experience: 10 years' experience.

Senior IT Project Manager

Functional Responsibilities: Responsible for managing projects or programs in accordance with recognized industry standards to assure the successful completion of work, on time and budget. This includes all facets of projects, such as plans, stakeholders, communication, risk, schedule, and quality. May hold expertise in governance, SDLCs, enterprise architecture, software development, and incremental development approaches.

Minimum Education: Bachelor’s or equivalent

Minimum Experience: 9 years’ experience.

Cybersecurity SME

Functional Responsibilities: Responsible for designing, architecting, and administering cyber solutions in compliance with federal requirements, including FISMA, NIST standards and special publications, and Federal Information Processing Standards. Oversees cybersecurity for new on-premise, hosted, and cloud platforms, networks, systems, and applications. Develops penetration and other testing plans.

Minimum Education: Bachelor’s or equivalent

Minimum Experience: 12 years’ experience.

Supervisor

Functional Responsibilities: Responsible for overseeing teams working on a discrete task or collection of tasks under the supervision of a project manager. May be responsible for tracking progress against plan, reporting, and facilitating coordination meetings.

Minimum Education: Bachelor’s or equivalent

Minimum Experience: 3 years’ experience.

Allowed Substitutions for Awarded Labor Categories

Labor Category	Requirement		Substitution Equivalencies				
	Min Edu	Min Exp	PhD	Masters	Bachelors	Associate	High School
Acquisition Analyst I	Bachelors	6	2	4		8	10
Acquisition Analyst II	Bachelors	8	4	6		10	12
Administrative Support Specialist I **	High School	1	0	0	0	0	
Administrative Support Specialist II **	High School	3	0	0	0	1	
Administrative Support Specialist III **	High School	6	0	1	2	3	
Principal Consultant I	Masters	10	8		12	14	16
Sr Program Manager	Bachelors	7	3	5		9	11
Sr Acquisition Consultant	Bachelors	8	4	6		10	12
Acquisition Consultant	Bachelors	4	0	2		6	8
Project Manager	Bachelors	5	1	3		9	11
Subject Matter Expert III	Bachelors	6	2	4		8	10
Subject Matter Expert II	Bachelors	5	1	3		9	11
Technical Editor**	Bachelors	2	0	0		4	6
SharePoint Administrator	Bachelors	4	2	2		6	8
Senior Design Engineer	Bachelors	8	6	6		10	12
Design Engineer	Bachelors	4	2	2		6	8
Network Engineer	Bachelors	10	8	8		12	14
Senior IT Project Manager	Bachelors	9	7	7		11	13
Cybersecurity SME	Bachelors	12	10	10		14	16
Supervisor	Bachelors	3	1	1		5	7